

## UNIFIN Announces 13<sup>th</sup> and 14<sup>th</sup> Leasing Portfolio Securitization for Ps. \$2,500 million

Mexico City, Mexico, December 01, 2016 – UNIFIN Financiera, S.A.B. de C.V. SOFOM, E.N.R. (BMV: UNIFIN) ("UNIFIN" or "the Company"), announces the completion of its 13th (UNFINCB16) and 14th (UNFINCB16-2) leasing securitization of *Certificados Bursátiles Fiduciarios* (ABS), launched yesterday, November 30, within a single trust, using a communicating vessel structure for Ps. \$2,500 million; Ps. \$1,250 per issuance.

This is the first transaction in Mexico after the U.S. presidential elections, under high volatility and a risk-averse environment. Unifin is pleased to announce that, despite these market circumstances, its transaction was oversubscribed close to 2x, allowing the Company to improve initial market reads on its spreads.

Additionally, this is the first fixed rate issuance carried out by Unifin. Both issuances received high and strong demand from private pension funds, insurance companies, mutual funds and retail investors.

The success of this transaction reaffirms the market's trust in the Company, its financial stability, strong operations and growth perspective.

The *Certificados Bursátiles Fiduciarios* were registered in the National Securities Registry of the Mexican Banking and Securities Commission under registry number 0181-4.15-2013-005-04, under the Company's long-term *Certificados Bursátiles Fiduciarios* Program for an amount of up to Ps. \$7,000 million.

The Ps. \$2,500 million issuance, with tickers UNFINCB16 and UNFINCB16-2, respectively, obtained an "mx AAA" rating by Standard & Poor's and HR Ratings. The interest rate of the float issuance (UNFINCB16) is TIIE + 220 bps and the interest rate of the fixed issuance (UNFINCB16-2) is 9.47%, both with a 5-year maturity. The joint book-runners were Citibanamex, Banorte Ixe, Scotiabank, Actinver and Santander. In addition, the common representative of the transaction was Monex and the trustee was Citibanamex.

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